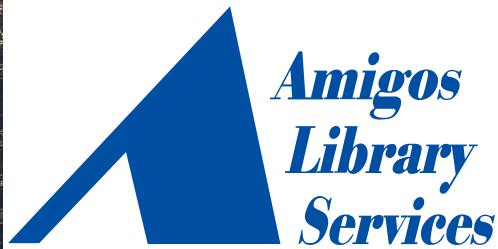




# *Annual Report*

## *2019 - 2020*



# From the Board Chair

Chris LeBeau

The fiscal year 2019-2020 has been among the most challenging years on record, and the effects of the pandemic will linger for quite some time. Foreseeing that economic effects would leave our members with difficult financial decisions, Amigos quickly took action. Aware of the impact on Amigos' operations, nevertheless, we felt that an [Amigos COVID-19 Membership Relief Discount](#) was in the best interests of our library members. It was a way for Amigos to reciprocate the substantial support our members have shown for their organization. We are all stronger for it.

This year was eventful in other respects. [Tracy Byerly assumed the position of Interim President and CEO](#) after the departure of former President and CEO Alan Kornblau in November 2019. Tracy performed an excellent job reaching out to members, leading Amigos, and navigating the strains of the pandemic on services, staff and workflows. Tracy did not sign on for pandemic management, but she is well versed now for future emergencies, as are many of you. The Board is most appreciative of her leadership during this extraordinary time.

In September of 2020, the Board [hired Miguel Figueroa](#) as President and CEO with the help of Bradbury Miller Associates. Our new President and CEO brings a variety of work experiences that have shaped his career. Miguel came to us from the American Library Association where he was well known as Director of the Center for the Future of Libraries.

During the year, Amigos has remained focused on services. We [continue to expand](#) implementation of SimplyE and, as of June 2020, host 83 libraries' use of this service. As libraries responded to increased access to their virtual resources, Amigos offered 3 months of SimplyE access at no charge.

We received a [grant from the Missouri State Library](#) to expand access to ebooks throughout the public libraries participating in the Amigos managed Missouri Libraries 2 Go group. Through this ebook Consortium Collection grant, an additional \$74,000 was used to purchase 1,869 copies of high holds titles for patrons of libraries in the group. Amigos training staff offered a Know and Go free to members and non-members titled "Don't Stand So Close to Me: Strategies you need right now to respond to COVID-19 in your face-to-face and remote workspaces". Libraries responded enthusiastically to this offering, with registration for two sessions reaching 1,809. Several other highly requested courses were made temporarily available [free of charge](#).

Amigos plans to emerge from the pandemic in a strong position. While many of the staff have been communicating with members remotely, the staff is also looking forward to resuming personal visits and meeting face-to-face with members at conferences where they can engage you more fully. Amigos remains committed, as ever, to supporting and developing services for addressing our members' needs.



## Our Vision

Members will view Amigos as indispensable in strengthening their ability to serve their communities.

## Our Mission

To unite libraries for action and strength in service to their communities.

## Amigos Board of Directors

Ms. Beth Farwell (Treasurer)  
Director of Central Libraries  
Special Collections  
Baylor University  
Waco, TX  
Term Expires 2020

Ms. Barbara Glackin  
Dean, Kent Library  
Southeast Missouri State  
University  
Cape Girardeau, MO  
Term Expires 2022

Mr. Dean Hendrix  
(Chair 7/2019-3/2020)  
Dean of Libraries  
University of Texas at San  
Antonio  
San Antonio, TX  
Term Expires 2020

Ms. Sheila Johnson  
Dean of Libraries  
Oklahoma State University  
Stillwater, OK  
Term Expires 2021

Dr. Louis Lafrado  
President  
L&D Associates Consulting  
Group, Inc.  
Rio Rancho, NM  
Term Expires 2022

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(Vice Chair/Chair 3/2020)  
Emerita IV Librarian  
University of Missouri-Kansas  
City  
Kansas City, MO  
Term Expires 2021

Ms. Britt Anne Murphy  
Director of Library  
and Librarian  
Hendrix College  
Conway, AR  
Term Expires 2022

Ms. Valerie Nye (Secretary)  
Library Director  
Santa Fe Community College  
Santa Fe, NM  
Term Expires 2021

Ms. Mary Blankenship Pointer  
Senior Vice President  
Frontier State Bank  
Oklahoma City, OK  
Term Expires 2020

Ms. Jennifer Strayhorn  
Director  
Texarkana Public Library  
Texarkana, TX  
Term Expires 2021

Dr. John Walsh  
Director of Library Services  
Cochise College Libraries  
Sierra Vista, AZ  
Term Expires 2022

Ms. Lisa Wells  
Executive Director  
Pioneer Library System  
Norman, OK  
Term Expires 2020

Ms. Tracy Byerly  
Interim President and Chief  
Executive Officer  
Amigos Library Services  
Dallas, TX

# Member and Participation Benefits

To unite libraries across the nation for strength and service in their communities, Amigos offers many [member benefits](#) including:

- Free attendance for all Amigos online conferences
- Continuing education classes and courses
- Courier pickup and delivery of interlibrary loan items
- Discounts on databases, ebooks, hardware, journals, management tools, and various products
- One complimentary subscription to the American Library Association's RDA Toolkit
- Reciprocal borrowing
- SimplyE connectivity and hosting for digital materials
- 24/7 virtual reference for academic libraries
- Free job bank for position openings at member libraries

## FY 2019 – 2020 Highlights



**SimplyE**  
The Library E-Reader App

**83**

libraries use Amigos for their SimplyE service hosting. This open source app enhances patrons' digital experiences. Developed by libraries for libraries using ReadersFirst principles, SimplyE puts an end to learning multiple apps and makes enjoying a library e-book or audiobook a "three-click experience" – browse, download, and read/listen.

## Membership by the Numbers

**530**

Member  
Institutions

Members  
from

**34**

States and  
2 Countries

Member  
Savings  
Totalled

**\$4.4**  
Million

# FY 2019 – 2020 Highlights

## Sharing & Maximizing Resources

**300** Amigos member libraries participate in one or both of Amigos' reciprocal borrowing agreements, gaining access to no-charge loans and copies from member libraries and another 200 libraries in the Western and Midwestern U.S.



**356,858** library items shipped through The Trans-Amigos Express (TAE) regional courier program. In Texas, the courier service is known as TExpress and is a partnership between the Texas State Library and Archives Commission (TSLAC) and Amigos.

**85%** of surveyed TAE participants rated Amigos customer service as "Excellent" or "Good."

**90** vendors provided electronic databases, journals, e-books and library technologies, archival supplies and services. Several provided increased support for libraries during this unprecedented time, including trial or discounted access and waived fees.

## Gaining Knowledge

**8,282** learners are estimated to have attended or accessed the archives for a course, training session or online conference.

**15** virtual and in-person On-Request trainings brought together 243 registrants

**98** Know & Go and Live Online courses reached 4,102 registrants

**3** Online topical conferences engaged 3,078 estimated attendees

**859** attendees participated in the 2020 Annual Amigos Member Conference, ["Next Steps: Create and Cultivate a Career That Matters"](#)



**1,809**

attended or viewed archive recording of the free Covid-19 response course offered in April.

Amigos Library Services  
Statements of Financial Position  
June 30, 2020 and 2019

	ASSETS		
		2020	2019
Current Assets			
Cash and cash equivalents	\$	2,347,978	\$ 1,677,831
Accounts receivable from participating institutions and companies, net		1,817,596	2,153,523
Investments		7,377,344	7,876,441
Prepaid expenses		105,784	73,686
Total Current Assets		<u>11,648,702</u>	<u>11,781,481</u>
Property and Equipment			
Computer service equipment		60,802	56,742
Leasehold improvements		30,125	30,125
Office furniture and equipment		19,771	20,417
Software		297,984	314,354
Total Property and Equipment		<u>408,682</u>	<u>421,638</u>
Less accumulated depreciation		<u>(374,021)</u>	<u>(381,439)</u>
Net Property and Equipment		<u>34,661</u>	<u>40,199</u>
Other Assets			
Deposits		<u>7,187</u>	<u>7,187</u>
TOTAL ASSETS	\$	<u>11,690,550</u>	<u>\$ 11,828,867</u>

LIABILITIES AND NET ASSETS

Current Liabilities			
Accounts payable	\$	3,789,730	\$ 3,686,420
Accrued expenses		176,768	148,865
Unearned operating revenues		405,902	453,384
Total Current Liabilities		<u>4,372,400</u>	<u>4,288,669</u>
Net Assets			
Net assets without donor restrictions		<u>7,318,150</u>	<u>7,540,198</u>
TOTAL LIABILITIES AND NET ASSETS	\$	<u>11,690,550</u>	<u>\$ 11,828,867</u>

Statements of Activities and Changes in Net Assets  
For the Years Ended June 30, 2020 and 2019

	2020	2019
Unrestricted Revenues		
Member fees	\$ 977,116	\$ 971,661
Amigos services	13,061,681	13,332,534
Investment income	226,353	229,806
Realized (loss) gain on investments, net	(143,224)	167,354
Unrealized (loss) gain on investments	(330,107)	319,376
PPP loan forgiveness revenue	295,500	-
Total Unrestricted Revenues	<u>14,087,319</u>	<u>15,020,731</u>
Expenses		
Program services	13,391,828	13,554,380
Supporting activities	917,539	991,632
Total Expenses	<u>14,309,367</u>	<u>14,546,012</u>
Changes in Net Assets	(222,048)	474,719
Net Assets, beginning of year	<u>7,540,198</u>	<u>7,065,479</u>
Net Assets, end of year	<u>\$ 7,318,150</u>	<u>\$ 7,540,198</u>